TEMPLATE | Ko

Komet Sales Implementation

To-do lists

Company Analysis & Basecamp Project Setup

- Set a Go Live Date (1 comment)
- Confirm that company employees are willing to use a new system
- Confirm that management is committed to move forward
- Ensure that company reads and understands privacy policy (1 comment)
- Ensure that company reads and understands terms of service (1 comment)
- Add the people that will be involved with project on Basecamp (1 comment)
- Train users on how to use Basecamp
- Assign the person and due date to the To Do's (1 comment)

System Setup

Configure the system based on the type of operation

- Setup the vendor users (1 comment)
- Browsers: Make sure that users have Firefox or Google Chrome (1 comment)
- Setup the company users (1 comment)
- Setup the company information (1 comment)
- Setup the system logo (1 comment)
- Setup the financial settings (1 comment)
- Setup the fax service (1 comment)
- Setup the ports of origin (1 comment)
- Setup the duties (1 comment)
- Configure the 2 character label prefix and printing preferences (1 comment)
- Setup the box dimensions by Vendor and Product Category (1 comment)
- Setup the default product packs (1 comment)
- Setup the invoice footer disclaimer (1 comment)
- Setup sales tax (1 comment)
- Setup the vendor users (1 comment)

Data Import

Data that needs to be loaded in the system (we wil help you load the data)

Upload customer master to Basecamp (1 comment)

- Upload product list to Basecamp (1 comment)
- Upload vendors to Basecamp (1 comment)
- Upload carriers to Basecamp (1 comment)
- Import customer master to Komet Sales
- Import product list to Komet Sales
- Import vendors to Komet Sales
- Import carriers to Komet Sales
- Customer verifies (spot checks) the imported data

Sales Setup

- Determine if the automatic email/faxing service will be used (1 comment)
- Setup the "Open Market" account (1 comment)
- Setup the "Future Sales" account (1 comment)
- Setup the Fuel Surcharge under the company settings (1 comment)
- Setup the Fuel Surcharge for each individual account (1 comment)

Standing Order Setup

- Setup and verify the configuration of the shipping schedule by port of origin as well as the shipping schedule within each vendor account (when applicable)
- Setup the standing order settings (1 comment)
- Enter the standing orders into the system (done by the sales team 2 weeks prior to the live date)
- Procurement department must review standing order costs and vendors to ensure that all orders have a green circle with a checkmark
- Lock all the standing orders once each order has been verified by the procurement team
- Run the standing order process ONCE to generate the prebooks for the next 7 days (1 comment)
 (Daniel Giraldo)
- Procurement team will check to make sure that the prebooks and purchase orders are generated with the correct farm ship dates / truck dates. If needed Make adjustments on the standing orders, prebooks and purchase orders.

Shipping Setup (1 comment)

Make sure to have the shipping setup one week prior to going live

- Setup the Armellini EDI Daniel Giraldo
- Test the Armellini EDI Daniel Giraldo
- Setup the Prime EDI Daniel Giraldo
- Test the Prime EDI (Daniel Giraldo)

Hardware Setup

Printers, scanners and browsers

- Install the printer component in the server where the printers are installed (1 comment)
- Printers: Setup the printers in the application (Daniel Giraldo)
- Printers: Test document printer (Daniel Giraldo)
- Printers: Test label printer (this must be done 2 weeks prior to going live) (Daniel Giraldo)
- Scanners: Verify that Wifi is available in warehouse (1 comment)
- Scanners: Get public IP address from warehouse (Daniel Giraldo)
- Scanners: Configure the IP in the AWS security group (Daniel Giraldo)
- Scanners: Setup scan server user in the scanning server (Daniel Giraldo)
- Scanners: Setup app scan user in Komet (Daniel Giraldo)
- Scanners: Send scanner info to scanner vendor (Daniel Giraldo)
- Scanners: Test scanner (this must be done 2 weeks prior to going live and on all the scanners)

Customer & Vendor Notifications

- □ Notification of vendors about the new system (1 comment)
- □ Notify customers of e-commerce capabilities (if applicable) (1 comment)

Training

Each session is intended to be 45 minutes or less. Additional sessions can be scheduled for larger groups upon request.

- Admin Settings & Reports Training (1 comment)
- Sales Standing Order & Prebook Training (1 comment)
- Procurement Single & Bulk Purchasing Mode Training (1 comment)
- Sales 2 Future and Open Market SalesTraining (1 comment)
- Vendor Portal & Quality Control/Vendor Credit Training (1 comment)
- Inventory Management (1 comment)
- Accounting Training (1 comment)
- □ Warehouse Management Training (1 comment)
- E-commerce Training (if applicable) (1 comment)

Checklist for Day Before GO LIVE

List of items that need to be completed the day prior to going LIVE

- Test the document printer
- Test the label printer
- Stop sales around noon
- Transfer the inventory from the old system to Komet Sales
- Print labels and re-label all inventory boxes

- Perform a physical inventory scan
- Set the invoice # to use